

10 September 2020

Leasing makes all the difference for Plunket

As one of the cornerstones of our public health system, Plunket sees most under-fives in New Zealand and provides essential care, education and support to families.

Technology plays a critical role in enabling the busy workforce – 800 nurses, 150 head office staff and 200 admin staff – but as the recipient of public funds they need to make every dollar count.

“Leasing has given us more choice and access to better technology than we could afford out-right. We have a large mobile workforce providing in-home and clinic-based care across the country, so having the right technology and software in place is critical for us,” says Plunket Procurement, Assets and Contract Coordinator Paula Mathews.

*“Leasing through **flexigroup** has given us access to the latest technology, including big ticket items, that would be otherwise out of reach. We now have the option to pay over three years, upgrade when we need to and return items that are no longer required – it’s an effective and sustainable way to operate, particularly for a charity.”*

flexigroup leasing helps Plunket to roll-out new technology to clinical staff smoothly, including an upcoming tablet upgrade for nurses.

“After a successful trial, our nurses will soon transition to new HP dual-purpose tablets that will provide greater functionality, flexibility and connectivity, which is essential in the work they do,” says Mathews.

With so many items on lease across the country, Mathews recommends that anyone considering leasing works closely with their vendor to put good tracking systems in place:

“Having trust with your leasing providers ensures that you can maximise the benefits of leasing for your business, track items and ensure they are recovered on time.”

flexigroup, which is New Zealand’s largest commercial and education leasing provider, is perhaps best known for its popular consumer finance products Farmers Finance Card, Q Card, Flight Centre Mastercard and **humm**. The company works with a huge network of businesses across the country to fund everything from solar panels and school shades to technology and office equipment.

*“We put a huge range of equipment, software and technology within reach of schools, charities, healthcare providers and businesses across New Zealand – leasing accelerates productivity without depleting cashflow and ensures our customers can focus on doing what they do best,” says **flexigroup** NZ CEO Chris Lamers.*

“It’s especially awesome to help organisations like Plunket stretch their dollars further and get the equipment best-suited to their needs without having to compromise.”

flexigroup’s ex-lease items are carefully repurposed to minimise e-waste and maximise benefit for the community. Throughout the COVID-19 lock-down the company provided hundreds of laptops to school children and families across New Zealand who needed them for remote study.

“We are proud to play our part in helping New Zealand’s economy to thrive and operating as sustainably as possible is a huge part of that. We take a holistic approach to leasing that helps organisations equip themselves for business and support increasingly distributed workforces while ensuring that ex-lease items end up in the hands of those who need them most,” says Lamers.

BENEFITS OF LEASING WITH FLEXIGROUP:

- Protects cashflow and keeps your bank lines free to run your business
- It helps you to stay up to date with the latest technology, so you’re not stuck with old equipment
- A lease will fund 100% of the cash price and normally no upfront deposit is needed
- Leasing is a more efficient use of your business capital i.e. lease what depreciates and buy what appreciates in value
- Up to 100% of lease payments can be tax deductible
- A lease with **flexigroup** is quick and easy to arrange.



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To find out more about Plunket and support the work they do in our community, please visit: www.plunket.org.nz

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